# Meeting of the Board of Directors, Meeting 399 September 26, 2023 at 2:00 PM Kellogg West Hotel & Conference Center, Auditorium or Join via Zoom



https://cpp.zoom.us/j/86470366758 Meeting ID: 864 7036 6758

# **AGENDA**

		AGENDA										
Chair:		Dr. Soraya Coley										
<u>Direct</u>	ors:	Dr. Jennifer Brown, Mayra Brown, Erica Frausto-Aguado, Christina Gonzales, April Jimenez, Dr. Rita Kumar, John McGuthry, Cynthia Nelson, Dr. Phyllis Nelson, Lowell Overton, Naman Pandadiya, Stephanie Pastor, Dr. Homeyra Sadaghiani, Oliver Santos, Dr. Martin Sancho-Madriz, Dr. David Speak, Ruby Suchecki, Ilke Suzer, Frances Teves, Dr. Maryann Tolano-Leveque, Ysabel Trinidad, Kris Zoleta										
Staff:		Shari Benson, Claudia Burciaga-Ramos, Jared Ceja, Lisa Coats, Ernes	t Diaz, Joanne Mathew, Thomas Sekay	an								
Guest	<u>s:</u>	Jackie Richman – CohnReznick										
l.		OWLEDGEMENT OF MEMBERS OF THE PUBLIC ay or may not be commenting on a specific item or making a general ent.	Dr. Soraya Coley, Chair									
II.	CHAIR	<u>''S REPORT</u>	Dr. Soraya Coley									
III.	INTRO	DUCTIONS										
	A. Self	f-introductions of New and Returning Board Members	Jared Ceja, CEO									
IV.	Items in be deer from the	ENT ACTION ITEMS  If this section are considered to be routine and acted on in one motion. Each item med to have been considered in full and adopted as recommended. Any Board me consent agenda to be considered as a separate action item. If no additional info discussion. An "A" distinguishes items requiring approval.	nember may request that a consent item be	removed								
		proval of Minutes - Meeting #397 (5/25/23) & Meeting #398 (7/08/23) achment) <b>A</b>	Dr. Soraya Coley	5 - 12								
		2-2023 External Child Care Center Audit	Dr. David Speak, Audit Chair Joanne Mathew, CFO	13								
		estment Portfolio Report 4 <sup>th</sup> Quarter achment) <b>A</b>	Ysabel Trinidad, F&I Chair Joanne Mathew	14								
		nefit Rates for 2024 tachment) <b>A</b>	Dr. Phyllis Nelson, Personnel Chair Shari Benson, CHRO	15								
		iday Schedule 2024 tachment) <b>A</b>	Dr. Phyllis Nelson Shari Benson	16 - 17								
		ary Grades for 2024 tachment) <b>A</b>	Dr. Phyllis Nelson Jared Ceja	18 - 19								
٧.	GENE	RAL UPDATES										

The open proceedings of this meeting are being recorded.

Jared Ceja

20 - 29

H. ED/CEO's Report

# VI. ACTION ITEMS

I. Election of New Student Director Jared Ceja 30

J. 2022-2023 Financial & Single Audit Reports

Dr. David Speak Joanne Mathew

Jackie Richman, CohnReznick

31 - 39

Financial Statement Client Draft

Single Audit Client Draft

# VII. <u>INFORMATION & DISCUSSION ITEMS</u>

The following items provide information and reports by management staff to the Board. Staff and Board may engage in discussion on any item if requested by committee member or staff member.

K. Financial Highlights 22/23 Ysabel Trinidad

Joanne Mathew

L. CPP Farms Ice Cream Dr. Martin Sancho-Madriz, BOD

David Corral, Assoc. Dir of Dining Carlos Hernandez, STU Culinarian

Tonya Tardd, Exec. Chef Rachel Hunter, STU VIS COM

VIII. OPEN FORUM

IX. ADJOURNMENT Dr. Soraya Coley

Next Board Meeting #400 - Tuesday December 12, 2023 at 2:00 p.m. at Kellogg West & via Zoom



# CAL POLY POMONA FOUNDATION, INC. Board of Directors, Meeting 397 Thursday, May 25, 2023 at 2:00 pm Minutes

Notice is hereby given that a meeting of the Board of Directors was held by video conference/teleconference on Thursday, May 25, 2023 at 2:00 p.m. to discuss matters on the posted agenda. The meeting notice in its entirety was posted on the internet at <a href="https://foundation.cpp.edu/meetingpackets.aspx">https://foundation.cpp.edu/meetingpackets.aspx</a>.

Present: Dr. Soraya Coley, Ysabel Trinidad, April Jimenez, Deborah Goman, Christina Gonzales, Lowell Overton, Stephanie Pastor, Dr. Martin

Sancho-Madriz, Dr. David Speak, Ruby Suchecki, Dr. Nicholas Van Glahn., Dr. Phyllis Nelson, Daniel Foncello, Erica Frausto Aguado,

Mayra Brown, Homeyra Sadaghiani, Oliver Santos, John McGuthry and Cynthia Nelson.

Absent: Dr. Jennifer Brown Dr. Maryann Tolano-Leveque, Emily Han

Staff: Shari Benson, Claudia Burciaga-Ramos, Jared Ceja, Lisa Coats, David Corral, Joanne Mathew, Aaron Neilson, Thomas Sekayan,

Stephan Lauzier

Guests: Dr. Rita Kumar, Ilke Suzer, Karin Longhurst, Andrew Price

## **CHAIR'S REPORT**

Dr. Coley called the meeting to order at 2:00 p.m. and welcomed everyone attending in person and via Zoom.

Dr. Coley thanked the staff for helping provide the graduating students a wonderful experience during the 12 commencement ceremonies; 7598 total graduates, of those 290 student employees for the Enterprise Foundation, 2,000 graduated with honors with 3.5 to 4.0 overall GPA, 749 Masters degrees, 29 doctoral degrees, 15 McPhee Scholars, and 2 Honorary degrees. Dr. Coley thanked Enterprises for their role in this extremely challenging task, considering the number of students and their families attending, for supporting the families with the booths (bookstore and food), and the partnership with the CARE center to provide graduation regalia for students who would otherwise be unable to afford it. Dr. Coley cited that more than 60,500 applications were received for Fall 2023, a 10% decline from Fall 2022, a decline in enrollment is occurring across the country and in California universities including community colleges. At CPP we are going to be deliberately recruiting year-round. For this Fall we received 3,483 fewer first time freshman applications from last year, but admitted an additional 5,900 first time freshman. To strengthen enrollment, we launched a new admission initiative called CPP Choice to provide access to more CSU-eligible first-time freshman students.

# INTRODUCTION

A. Introduction of New and Incoming Board Members

Jared Ceja introduced Frances Teves as a Designated Director, and three new incoming board members; Dr. Rita Kumar (Designated Director, Academic Senate Chair), Ilke Suzer (Designated Director, ASI President), and Kris Zoleta (Staff Director, Staff Council nominee) who will be confirmed later in the meeting.

# **CONSENT ACTION ITEMS**

- B. Approval of Minutes #396 (02/22/23)
- C. Transfer to VEBA
- D. Job Title List Update for CalPERS
- E. Employee Handbook Update
- F. PARS Conversion
- G. FLPP Contribution
- H. Financial Highlights 3rd Quarter, 2022-2023
- I. Investment Portfolio Report 2nd Quarter 2022-2023
- J. Juneteenth Holiday
- K. CSU Auxiliary Compliance Audit

A motion was made by Homeyra Sadaghiani and seconded by Dr. Phyllis Nelson to approve the consensus items as presented. The motion was unanimously approved.

#### **EXECUTIVE DIRECTOR/CEO'S REPORT**

Jared Ceja mentioned the Foundation was awarded the DBA "doing business as" Cal Poly Pomona Enterprises, the legal name of Cal Poly Pomona Foundation will continue to be used on contracts, legal documents, and more; the San Gabriel Valley newspapers which includes the Pasadena Star News, San Gabriel Valley Tribune and the Whittier Daily News awarded the 2023 Readers Choice Awards to IBW, Farm Store, KW, University Village and the Kellogg House; Channel 7 ABC news interviewed Craig Walters, AGRIscapes Director, at the LA County Fair about CPP where he mentioned 70 students worked at the Fair; Instant Access Complete (Equitable Access) was approved with a Resolution from ASI Senate and the Fee Committee, this will help students save millions of dollars a year plus reduce our shipping costs, credit card fees, packaging materials, warehouse labor, and inventory expenses, it also gives the Bookstore more floor space for merchandise, new services/partnership, it is expected the revenue stream will increase over time with opt-out decreasing; Jared mentioned that despite dramatically rising food and labor market costs, residential meal plan prices will not increase for 23/24 due to increasing sourcing from our farms, moving some dessert production in house, changing the labor mix post-COVID, significant growth in commuter meal plans with Bronco One Card Office merger, and post-pandemic inclusion, all other CSUs surveyed took a price hike with some in the double-digit percentage increase; IBW 8th anniversary was celebrated during CPP Open House on April 15th, with vendor tables from Pepsi/Frito-Lay, GrubHub, Marketing, IAC, BOCO, our Nutritionist, the Bookstore, Dining, and food trucks, sales were 250% of a normal Saturday; Jared reported that CPP Enterprises has lost several employees to state-side, private institutions, and other public universities for great opportunities and growth, he shared CPP recruitment/retention percentages and discussed the similarities with internal numbers; Jared announced a Summer Job Fair is planned for Saturday July 15th, with the hope to hire 275+ students and part-timers for numerous divisions throughout the company due to our fantastically large number of student employees graduating this year.

# **ACTION ITEMS**

# L. Proposed Operating & Capital Budgets 2023-2024 & Proforma

Jared Ceja and Joanne Mathew reviewed the 2023-2024 budgets, individual unit details, and a proforma out to Fiscal Year 2027-28. Operating Budget includes: total Revenue of \$74.7M; of which \$60.2M relates to Enterprise Activities, \$8.8M to Support Activities and \$5.7M to Other Administrative Activities, total Expenses of \$72.6M; of which \$54.1M relates to Enterprise Activities, \$8.9M to Support Activities, \$1.9M to Designated Gifts, and \$7.7M to Other Administrative Activities, budgeted surplus for the year is at \$2.1M. Capital Budget, as approved on February 15th, now includes the addition of capital investments to Kellogg West Conference Center and Innovation Village at a total of \$300K. Various board members asked clarifying questions that were addressed by Joanne and Jared as the presentation progressed.

Moved and seconded by Erica Frausto Aguado and Dr. Phyllis Nelson to accept the recommendation of the Finance & Investment Committee and approve the 2022-2023 forecast and proposed Operating and Capital Budgets for fiscal year 2023-24 for Enterprise Activities, Supplemental Programs, Designated Gifts, and Reserves with the associated proforma pursuant to Budget Process Policy No. 118. The motion passed with an abstention from Board member Cynthia Nelson.

Chair Coley thanked Jared and Joanne for their response and detail presentation.

#### M. Election of 2023-2024 Board of Directors (Partial)

Jared Ceja mentioned this year we welcomed six (6) potential new members, two of which are Student Directors that will be named by ASI at a future meeting, and five (5) returning members.

Designated Directors – Dr. Rita Kumar (N), Ilke Suzer (N), Frances Teves (N)
At-large Director – Mayra Brown, Erica Frausto
Community Director – Cynthia Nelson
Faculty Director – Dr. Homeyra Sadaghiani
Staff Director – April Jimenez-Valadez, Kris Zoleta (N)
Student Directors – two (2) to be nominated by ASI and will be approved at the next meeting

Of the eleven (11) new or renewed Directors, eight (8) are nominees and require a vote of the Board to accept their nomination. Six (6) nominees were presented at this meeting for consideration by the Board.

Moved and seconded by Oliver Santos and Christina Gonzales that the Board of Directors accepted the nominations of Mayra Brown, Erica Frausto, and Cynthia Nelson (nominated by the University President), April Jimenez-Valadez and Kris Zoleta (nominated by Staff Council), and Dr. Homeyra Sadaghiani (nominated by Academic Senate), as presented, and welcomed them to the 2023-2024 Board of Directors effective July 1, 2023. The motion was approved unanimously.

#### N. Election of 2023-2024 Officers

The Nominating Committee voted on May 18th, 2023 and selected the following slate of officers as nominees for the 2023-2024 Board of Directors.

Chair Dr. Soraya M. Coley Vice-Chair Ysabel Trinidad Secretary/Treasurer John McGuthry

The new Board Officers take their seats beginning July 1, 2023 to serve for the 2023-2024 fiscal year. Moved and seconded by Deborah Goman and Dr. Phyllis Nelson that the Board of Directors elects the slate of Board officers presented by the Nominating Committee for the fiscal year 2023-2024, effective July 1, 2023, for a term of one year. The motion was approved unanimously.

#### **INFORMATION & DISCUSSION ITEMS**

#### A. Strategic Priority Update - Housing Market Demand Study

Jared Ceja introduced Stephan Lauzier who presented preliminary data on the Housing Market Demand Study;

Survey responses received were total of 2,664 from students/faculty/staff. Both on and off campus students recognize improved scholastic performance when living on campus; many off-campus students share bedrooms to save rent costs. Affordable housing choices for both rental and for-sale housing are challenging for many CPP employees; Faculty and Staff travel distance/time significant factor of frustration. Total Mt. SAC survey responses for students/faculty/staff = 3,442, with strong numbers of the Mt. SAC populations (students, faculty, staff) showing interest in CPP-located affordable housing. Both CPP and Mt. SAC faculty & staff ranked costs, quality, neighborhood safety, reliable internet connections, and type of housing in top 5 influence factors. Details concerning specific designs and amenities will be addressed in the final report.

Strategies are being developed to facilitate satisfying these housing demands in close collaboration with UHS, a partner in this assessment.

#### B. Summer Retreat

Jared briefly reviewed the agenda and activities for the Summer Retreat, mentioned KW is available for interested Board members to stay on Friday and/or Saturday.

## C. 2023-2024 Tentative Board of Directors Schedule

Jared presented the 2023/2024 Tentative Board of Directors schedule and invited any members with concerns to contact staff.

#### D. Recognition of Outgoing Board Members

Chair Coley and Jared Ceja publicly recognized Deborah Goman, Daniel Foncello, Emily Han, Dr. Nicholas Van Glahn for their service, contributions and support while serving as members on the Board of Directors.

# **OPEN FORUM - none**

#### ADJOURNMENT

Moved and seconded by Dr. Phyllis Nelson and John McGuthry to adjourn the meeting. Chair Coley adjourned the meeting by consensus at 4:01 pm.

Respectfully submitted,	
 John McGuthry, Secretary/Treas	urer

Next Board Meeting 398 – Retreat on July 8, 2023 at 11:00 am-12:00 p.m. at Kellogg West & via Zoom



# CAL POLY POMONA FOUNDATION, INC. Board of Directors, Meeting 398 - Retreat Saturday, July 8, 2023 at 11:00 am

#### **MINUTES**

Notice is hereby given that a meeting of the Board of Directors was held by video conference/teleconference on Saturday, July 8, 2023 at 11:00 a.m. to discuss matters on the posted agenda. The meeting notice in its entirety was posted on the internet at <a href="https://foundation.cpp.edu/meetingpackets.aspx">https://foundation.cpp.edu/meetingpackets.aspx</a>.

Present: Ysabel Trinidad, April Jimenez, Christina Gonzales, Lowell Overton, Stephanie Pastor, Dr. David Speak, Ruby Suchecki,

Dr. Phyllis Nelson, Erica Frausto Aguado, Mayra Brown, Homeyra Sadaghiani, Oliver Santos, John McGuthry, Kris Zuleta,

Dr. Rita Kumar, Naman Pandadiya, Ilke Suzer and Cynthia Nelson.

Absent: Dr. Soraya Coley, Dr. Martin Sancho-Madriz, Dr. Jennifer Brown, Frances Teves

Staff: Shari Benson, Claudia Burciaga-Ramos, Jared Ceja, Lisa Coats, Joanne Mathew, Aaron Neilson, Thomas Sekayan,

Joe Bustamante, Randy Wallace, Darren Isomoto

#### **CHAIR'S REPORT**

Ysabel Trinidad welcomed all to the meeting.

#### **EXECUTIVE DIRECTOR/CEO'S REPORT - None**

## **ACTION ITEMS**

A. Election of New 2023-2024 Student Directors

Jared Ceja introduced Naman Pandadiya (nominated by ASI and ASI VP) as the new student director to fill the Student Director role vacated by Emily Han who graduated this past semester. The remaining term is one (1) year covering the 2023/2024 fiscal year. A motion was made by Dr. David Speak and seconded by Dr. Phyllis Nelson that the Board of Directors accepts the nomination of Naman Pandadiya for 2023/2024 board membership, as presented. No opposition, the motion was approved unanimously.

#### B. 2023-2024 Committee Assignments

Jared Ceja mentioned the Board Directors work with Management each year to understand the needs of all active committees and what can be expected for the upcoming fiscal year. Committees are most effective when the talents and interests of Board directors align with the responsibility of their selected committee(s). All Board members are expected to serve on at least one committee, but may choose to sit on two or more.

Each open standing committee has an executive management liaison:

Audit – Joanne Mathew, CFO Finance & Investment – Joanne Mathew, CFO Personnel – Shari Benson, CHRO Program – Thomas Sekayan, COO

The Nominating Committee is made up of John McGuthry, Chair, Dr. Homeyra Sadaghiani and Dr. Jennifer L. Brown. Board members attending the meeting indicated the committee(s) of their choice. This was coupled with the information compiled from the pre-Retreat survey.

# **Audit Committee**

- 1. \*\*Dr. David Speak, Chair
- 2. Ruby Suchecki
- 3. John McGuthry
- 4. Stephanie Pastor
- 5. Lowell Overton
- 6. Oliver Santos
- 7. \*\*\*Joice Xiong

# **Executive Committee**

- 1. Dr. Soraya Coley, Chair
- 2. Ysabel Trinidad
- 3. Dr. Rita Kumar
- 4. Ilke Suzer
- 5. \*Ruby Suchecki
- 6. Stephanie Pastor

#### **Personnel Committee**

- 1. Dr. Phyllis Nelson, Chair
- 2. April Jimenez-Valadez
- 3. Maryann Tolano-Leveque
- 4. Mayra Brown
- 5. Dr. Homeyra Sadaghiani
- 6. Dr. Martin Sancho-Madriz
- 7. TBA Incoming Student
- 8. \*\*\*Kimberly G. Allain

#### **Program Committee**

- 1. Christina Gonzales, Chair
- 2. Dr. David Speak
- 3. Dr. Rita Kumar
- 4. Frances Teves
- 5. April Jimenez-Valadez
- 6. Kris Zoleta
- 7. Cynthia Nelson
- 8. Ilke Suzer
- 9. Erika Frausto
- 10. \*\*\* Craig LaMunyon

# **Finance/Investment Committee**

- 1. \*\*Ysabel Trinidad, Chair
- 2. Dr. Rita Kumar
- 3. Dr. Phyllis Nelson
- 4. Kris Zoleta
- 5. Stephanie Pastor
- 6. Ruby Suchecki
- 7. Cynthia Nelson
- 8. Naman Pandadiya
- 9. \*\*\*Carol Lee
- 10. \*\*\*Michelle Cardona

A motion was made by Dr. David Speak and Dr. Phyllis Nelson that the Board of Directors accepts the nominations for committee membership, as presented, for the 2023-2024 Audit, Finance & Investment, Personnel, and Program committees, effective immediately. The motion was unanimously approved.

# **INFORMATION & DISCUSSION ITEMS**

C. 2023-2024 Committee Chairs, Officer Roles, & Nominating Committee Jared Ceja gave a brief description of the roles.

# OPEN FORUM

Dr. David Speak asked that the minutes reflect the request for Transportation and Enterprises to collaborate to create a working group/mobility as an opportunity to increase public transportation on campus such as bike lockers, increase shuttle schedule, scooter parking, and e-bikes.

# **ADJOURNMENT**

Respectfully submitted,

Moved and seconded by Dr. David Speak and Dr. Phyllis Nelson to adjourn the meeting. The meeting was adjourned the meeting by consensus at 11:50 am.

	·			
John N	/IcGuthry	, Secre	etary/Trea	asurer

Next Board Meeting #399 – September 26, 2023 at 2:00 p.m. at Kellogg West & via Zoom

<sup>\*</sup>Positions appointed by the President

<sup>\*\*\*</sup>Non-Board committee members



Date: September 26, 2023

To: Board of Directors

From: Dr. David Speak, Audit Committee Chair

Joanne Mathew, CFO

Jackie Richman, CohnReznick

Attached: Independent Auditor's Report and Financial Statements with

Supplementary Information (Draft)

Subject: 2022-2023 EXTERNAL CHILD CARE CENTER AUDIT

CohnReznick has completed the audit of the State Preschool Program grants from the California Department of Education for the fiscal year ended June 30, 2023.

Our organization received an unmodified opinion on the report with no findings.

Jackie Richman, Director at CohnReznick, presented the reports and required disclosures in detail to the Audit Committee. She is available to do the same for the full Board.

## PROPOSED ACTION:

Management and the Audit Committee recommend review and approval of CohnReznick LLP's 2022-2023 State Preschool, General Child Care and Prekindergarten Programs Audit Report for the fiscal year ended June 30, 2023.

**BE IT RESOLVED** that the Board of Directors accepts the recommendation of the Audit Committee and approves CohnReznick LLP's State Preschool, General Child Care & Prekindergarten Programs Audit Report as presented. Any changes made to the draft Fiscal Report from the California Health and Human Services Agency once finalized, will be brought to the Board's attention for review at its next regularly scheduled meeting.

Passed and adopted this 26th day of September 2023.

By: _		
	John McGuthry, Secretary/Treasurer	
	Board of Directors	

Date: September 26, 2023

To: Board of Directors

From: Ysabel Trinidad, Finance & Investment Committee Chair

Joanne Mathew, CFO

Attached: Morgan Stanley Portfolio Analysis, June 30, 2023

Commonfund Statements June 30, 2023

Subject: INVESTMENT PORTFOLIO REPORT – 4th Quarter 2022-2023

The Foundation's General Investment Policy 131 requires a comprehensive quarterly report of the investment portfolio's performance be provided to the members of the Finance & Investment Committee and Board of Directors at each regularly scheduled meeting. This quarter's results allowed us to finish the year with a healthy investment income that exceeded budget.

# **GENERAL INVESTMENT PORTFOLIO**

The General Investment Portfolio ("Portfolio") has a current market value of \$47.5 million, of which \$15.4 million is part of the preferred savings account at Morgan Stanley as of June 30, 2023 with 26% Fixed Income, 53% Equities, 20% Alternatives, and 1% Cash. All allocations are within current policy ranges. The majority portion managed by Graystone Consulting has a current market value of \$31.8 million. The last twelve-month return (6/30/22-6/30/23) was an increase of 8.7%. Additional information is included in the report provided by Graystone.

Management received capital call notices and has contributed \$236,250 against its commitment of \$250,000 to Capital Partners IV and \$699,375 against its commitment of \$750,000 to Capital Private Equity Partners VII, and received distributions of \$1,788,762. The Capital Balance is valued at \$249,114. The Common Fund Summary Investment and Performance Reports are available for further details.

# PROPOSED ACTION:

Management and the Finance & Investment Committee recommend approval of the Investment Portfolio Report – 4th Quarter 2022-2023.

**BE IT RESOLVED**, that the Board of Directors accepts the recommendation of the Finance & Investment Committee and approves the Investment Portfolio Report – 4th Quarter 2022-2023 as presented.

PASSED AND ADOPTED THIS 26<sup>TH</sup> DAY OF SEPTEMBER 2023.

Ву:		
•	John McGuthry, Secretary/Treasurer	
	Board of Directors	



# INVESTMENT SUMMARY DOLLAR WEIGHTED RETURNS

**OCIO - Cal Poly Pomona Foundation** 

As of June 30, 2023 | Reporting Currency: USD

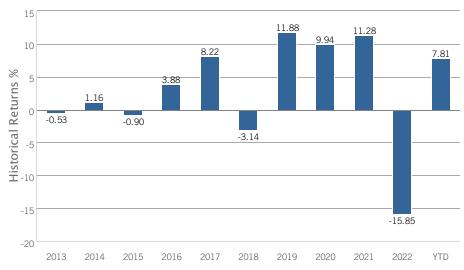
# TOTAL VALUE VS. NET INVESTED CAPITAL



Does not include Performance Ineligible Assets.

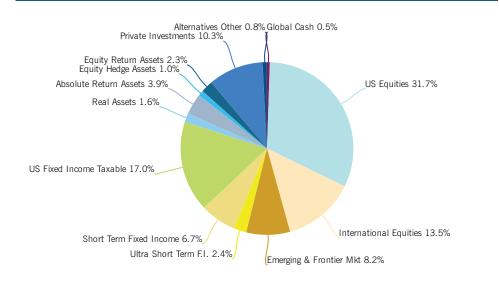
#### DOLLAR-WEIGHTED RETURN % (NET OF FEES) Year to Date (\$) Quarter to Date (\$) Performance Inception Month End (\$) 03/31/23-06/30/23 12/31/22-06/30/23 03/31/13-06/30/23 Beginning Total Value 27,604,771 26,407,874 24,506,769 Net Contributions/Withdrawals 3,333,333 3,332,320 -4,189,443 869,322 2,067,233 11,490,101 **Investment Earnings** Ending Total Value 31,807,427 31,807,427 31,807,427 **DOLLAR WEIGHTED RATE OF RETURN (%)** (Annualized for periods over 12 months) Return % (Net of Fees) 3.14 7.81 2.82

# DOLLAR-WEIGHTED PERIOD RETURN % (NET OF FEES)



Does not include Performance Ineligible Assets.

## ASSET ALLOCATION



The investment returns shown on this page are dollar-weighted measurements which are affected by the timing and amount of your contributions and withdrawals.

# **ASSET ALLOCATION: ACTUAL VS. TARGET**

OCIO - Cal Poly Pomona Foundation

As of June 30, 2023 | Reporting Currency: USD

# ACTUAL VS. TARGET



	Actual 06/30/2023		Target		Difference			Actual Min - Max Range								
							Min-Max									
Asset Class	(\$)	(%)	(\$)	(%)	(\$)	(%)	Range (%)									
Cash	170,249.72	0.54	0.00	0.00	170,249.72	0.54	-									
Equities	16,942,953.51	53.35	19,056,362.19	60.00	-2,113,408.68	-6.65	35 - 65			<b>—</b>	$\leftarrow$	-	+			
Fixed Income & Preferreds	8,295,962.08	26.12	6,352,120.73	20.00	1,943,841.35	6.12	15 - 45		<b>—</b>	$\perp$	+	İ				
Alternatives	6,351,438.34	20.00	6,352,120.73	20.00	-682.39	0.00	10 - 30		<del>-</del>	-		İ				
Other	0.00	0.00	0.00	0.00	0.00	0.00	-			İ		İ				
Total Assets	31,760,603.65	100.00	31,760,603.65	100.00			0	10	20	30	40	50	60	70	80 9	90 1

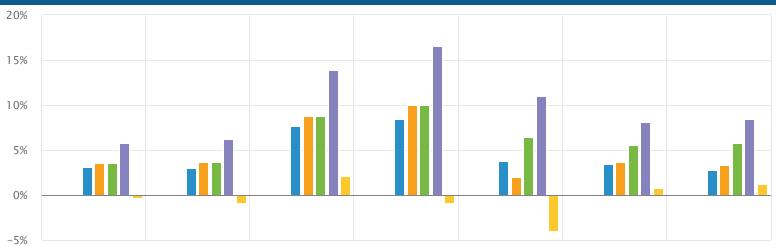
Target Allocation as determined by you and your Financial Advisor for this account only. Total Value and % of Portfolio are based on US Dollar values.

# TIME WEIGHTED PERFORMANCE SUMMARY

**OCIO** - Cal Poly Pomona Foundation

As of June 30, 2023 | Reporting Currency: USD

# RETURN % (GROSS AND NET OF FEES) VS. BENCHMARKS (ANNUALIZED)



	Month to Date	e Quarter to Date	Year to Date	Last 12 Months	Last 3 Years	Last 5 Years	Performance Inception
							Month End
	05/31/23 - 06/30/23	03/31/23 - 06/30/23	12/31/22 - 06/30/23	06/30/22 - 06/30/23	06/30/20 - 06/30/23	06/30/18 - 06/30/23	03/31/13 - 06/30/23
Beginning Total Value (\$)	27,562,377.76	27,604,771.23	26,407,873.78	26,257,759.35	26,276,486.55	65,950,327.55	24,506,768.54
Net Contributions/Withdrawals (\$)	3,333,333.33	3,333,333.33	3,332,319.68	3,308,775.84	2,333,991.69	-40,388,524.37	-4,189,443.06
Investment Earnings (\$)	911,715.64	869,322.17	2,067,233.27	2,240,891.55	3,196,948.49	6,245,623.55	11,490,101.25
Ending Total Value (\$)	31,807,426.73	31,807,426.73	31,807,426.73	31,807,426.73	31,807,426.73	31,807,426.73	31,807,426.73
Return % (Gross of Fees)	3.16	3.06	7.80	8.71	4.09	3.76	3.07
Return % (Net of Fees)	3.16	3.00	7.67	8.44	3.82	3.49	2.82
Cal Poly Pomona - Blended Benchmark (%)	3.56	3.66	8.82	10.04	2.03	3.67	3.35
Cal Poly Pomona Policy BM (%)	3.56	3.66	8.82	10.04	6.39	5.61	5.79
MSCI AC World Net (%)	5.81	6.18	13.93	16.53	10.99	8.11	8.49
Bloomberg US Aggregate (%)	-0.36	-0.84	2.09	-0.94	-3.96	0.77	1.25
HFRX Global Hedge Fund (%)	0.76	0.64	0.63	1.31	2.49	1.71	1.48

The investment returns shown on this page are time-weighted measurements which exclude the effect of the timing and amount of your contributions and withdrawals.

OCIO - Cal Poly Pomona Foundation

As of June 30, 2023 | Reporting Currency: USD

# RETURN % (GROSS OF FEES) VS. BENCHMARKS

	Account Number	Investment Description/ Benchmark	Performance Inception Date	Total Value (\$) 06/30/23	% Of Portfolio 06/30/23	Month to Date (%) 05/31/23 - 06/30/23	Quarter to Date (%) 03/31/23 - 06/30/23	Year to Date (%) 12/31/22 - 06/30/23	Last 12 Months (%) 06/30/22 - 06/30/23	Last 3 Years (%) 06/30/20 - 06/30/23	Last 5 Years (%) 06/30/18 - 06/30/23	Performance Inception Month End (%) to 06/30/23
US Large Cap Growth				3,588,002.81	11.28							
CAL POLY POMONA FOUNDATION		Vanguard Growth ETF				6.91	13.61	33.12	27.20	-	-	-7.20
INC (Select UMA) - Unified Managed	835-XXX415	CRSP Lg Cap Gr	12/22/21	2,175,679.44	6.84	7.01	13.63	33.26	28.02	_	_	-7.44
Account												
CAL POLY POMONA FOUNDATION INC (Select UMA) - Unified Managed	935 YYY/15	Brown Advisory LC Sustain Grth	05/21/21	706,593.91	2.22	5.58	9.25	25.22	21.81	-	-	3.21
Account	055-777415	Russell 1000 Gr	03/21/21	700,393.91	2.22	6.84	12.81	29.02	27.11	-	-	4.56
CAL POLY POMONA FOUNDATION		JP Morgan Large Cap				7.12	13.36	12.61				19.75
INC (Select UMA) - Unified Managed	835-XXX415	Growth	02/02/23	705,729.46	2.22							
Account		Russell 1000 Gr				6.84	12.81	17.08	-	-	-	20.52
US Large Cap Value				5,073,130.28	15.95							
CAL POLY POMONA FOUNDATION		ClearBridge Large Value				7.83	6.76	8.67	18.84	-	-	1.58
INC (Select UMA) - Unified Managed	835-XXX415	ESG	05/21/21	2,018,724.83	6.35	6.64	4.07	5.12	11.54		_	1.31
Account		Russell 1000 Value				0.04	4.07	5.12	11.34			1.51
CAL POLY POMONA FOUNDATION	005 100/415	Boston Partners LC	05/01/01	0.017.075.45		6.87	5.72	6.47	12.15	-	-	0.65
INC (Select UMA) - Unified Managed	835-XXX415	Value	05/21/21	2,017,075.45	6.34	6.64	4.07	5.12	11.54	_	_	1.31
Account		Russell 1000 Value										
CAL POLY POMONA FOUNDATION	025 VVV/15	Vanguard Value ETF	12/22/21	1,037,330.00	3.26	5.97	3.49	2.46	11.17	-	-	0.48
INC (Select UMA) - Unified Managed	033-1113	CRSP Lg VL	12/22/21	1,037,330.00	3.20	6.15	3.57	2.53	10.86	_	_	0.31
Account US Small Cap Value				324,319.92	1.02							
CAL POLY POMONA FOUNDATION		Naubaumau CC Intuinaia		324,319.92	1.02			40.00				
INC (Select UMA) - Unified Managed	835 <sub>-</sub> YYY/15	Neuberger SC Intrinsic Value	04/18/22	324,319.92	1.02	7.59	4.69	10.69	14.81	-	-	-0.24
Account	055-777415	Russell 2000 VL	04/10/22	324,313.32	1.02	7.94	3.18	2.50	6.01	-	-	-2.26
US Mid Cap		Nussen 2000 V2		1,081,309.08	3.40							
CAL POLY POMONA FOUNDATION		Earnest Prnts		1,001,003.00	0110	7.01	3.00	9.19	14.26			1.32
INC (Select UMA) - Unified Managed	835-XXX415	Small/Mid Core	05/21/21	1,081,309.08	3.40				14.20	-	-	1.32
Account		Russell Midcap	,	,,		8.34	4.76	9.01	14.92	-	-	-1.72
International Equities		·		4,275,844.25	13.44							
CAL POLY POMONA FOUNDATION	025 VVV415	iShares ESG Aware MSCI EAFE	05/01/01	2 1 4 2 6 0 5 1 0	C 74	4.59	3.30	12.89	18.87	-	-	-1.89
INC (Select UMA) - Unified Managed Account	835-888415	MSCI EAFE ESG Focus NR USD	05/21/21	2,143,685.19	6.74	4.43	3.14	12.06	19.08	-	-	-1.63

OCIO - Cal Poly Pomona Foundation

As of June 30, 2023 | Reporting Currency: USD

RETURN % (GROSS OF FEES) VS. BENCHMARKS
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Ассо	count Number	Investment Description/ Benchmark	Performance Inception Date	Total Value (\$) 06/30/23	% Of Portfolio 06/30/23	Month to Date (%) 05/31/23 - 06/30/23	Quarter to Date (%) 03/31/23 - 06/30/23	Year to Date (%) 12/31/22 - 06/30/23	Last 12 Months (%) 06/30/22 - 06/30/23	Last 3 Years (%) 06/30/20 - 06/30/23	Last 5 Years (%) 06/30/18 -	Performance Inception Month End (%) to 06/30/23
CAL POLY POMONA FOUNDATION	E 200/41 E	T. Rowe Price Intl Eqty	07/00/00	0.100.150.06	6.70	4.48	4.21	12.50	-	-	-	11.95
INC (Select UMA) - Unified Managed 835 Account	5-XXX415	ADR MSCI EAFE Net	07/20/22	2,132,159.06	6.70	4.55	2.95	11.67	-	-	-	13.13
Emerging Market Equities				2,600,347.14	8.18							
CAL POLY POMONA FOUNDATION		iShares ESG Aware				4.17	1.15	5.89	0.40	_	_	-12.45
INC (Select UMA) - Unified Managed 835 Account	5-XXX415	MSCI EM MSCI EM ESG Focus NR USD	05/21/21	1,655,862.13	5.21	3.75	1.16	5.15	0.74	-	-	-13.25
CAL POLY POMONA FOUNDATION		Martin Currie Emerging				3.86	1.68	8.02	6.67	_	_	-13.21
INC (Select UMA) - Unified Managed 835	5-XXX415	Markets	05/21/21	944,485.01	2.97	3.80	0.90	4.89	1.75	_	_	-11.78
Account Ultra-Short Term El.		MSCI EM Net		753,300.75	2.37		0.50	7.03	1.75			
CAL POLY POMONA FOUNDATION		iShares BC Short		755,500.75	2.37	0.07	0.07	0.07				0.07
INC (Select UMA) - Unified Managed 835	5-XXX415	Treasury Bd	06/28/23	753,300.75	2.37	0.07	0.07	0.07	-	-	-	0.07
Account		90-Day T-Bills		,		0.04	0.04	0.04	-	-	-	0.04
Short Term Fixed Income				2,138,320.01	6.72							
CAL POLY POMONA FOUNDATION		Vanguard Short-Term				-0.49	-0.65	0.98	-	-	-	0.49
INC (Select UMA) - Unified Managed 835	5-XXX415	Treasury	08/30/22 1,510,417.67	4.75	-0.52	-0.60	0.98	_	_	_	0.53	
Account		Bloomberg US Tres 1-3 Y										
CAL POLY POMONA FOUNDATION	= 100/44 =	Vanguard Short Term Corp Bond	07/00/00			-0.13	-0.02	1.85	-	-	-	0.20
INC (Select UMA) - Unified Managed 835 Account	5-XXX415	Bloomberg US Corporate 1-5	07/20/22	627,902.34	1.97	-0.22	0.07	1.75	-	-	-	0.20
Long Term Govt/Corp				310,569.98	0.98							
CAL POLY POMONA FOUNDATION		iShares BC 20 Plus				0.17	-2.46	4.40	-7.92	-	-	-9.64
INC (Select UMA) - Unified Managed 835 Account	5-XXX415	Treas Bd  ICE US Treasury 20+ yr Bd	04/18/22	310,569.98	0.98	0.17	-2.38	3.99	-8.47	_	_	-9.93
Securitized		ICE US Heasury 20+ yr Bu		1,727,430.78	5.43							
CAL POLY POMONA FOUNDATION		JP Morgan Mort Backed		1,7 1,7 1,001,70	0110	0.60	1 00	0.44				0.66
INC (Select UMA) - Unified Managed 835	5-XXX415	Sec Fd	07/20/22	1,727,430.78	5.43	-0.62	-1.00	2.44	-	-	-	-2.66
Account	3 7000413	BB US Agg Securitized - MBS	07/20/22	J//20/22 1,/2/,430./8		-0.43	-0.64	1.87	-	-	-	-4.59
US Taxable Core				3,373,104.70	10.60							
CAL POLY POMONA FOUNDATION		Western Core Plus				0.49	-0.41	2.95	-0.36	_	_	-2.58
INC (Select UMA) - Unified Managed 835	5-XXX415	Bond Fd	04/20/22	1,746,689.68	5.49			2.09				
Account		Bloomberg US Aggregate				-0.36	-0.84	2.09	-0.94	-	-	-1.60

OCIO - Cal Poly Pomona Foundation

As of June 30, 2023 | Reporting Currency: USD

<b>RETURN %</b>	(GROSS	OF FFFS) VS	BENCHMARKS	(Continued)
NLIUNIN /0	Junuss	UI ILLO/VO	DENCITIVIANNO	(Continued)

	Account Number	Investment Description/ Benchmark	Performance Inception Date	Total Value (\$) 06/30/23	% Of Portfolio 06/30/23	Month to Date (%) 05/31/23 - 06/30/23	Quarter to Date (%) 03/31/23 - 06/30/23	Year to Date (%) 12/31/22 - 06/30/23	Last 12 Months (%) 06/30/22 - 06/30/23	Last 3 Years (%) 06/30/20 - 06/30/23		Performance Inception Month End (%) to 06/30/23
CAL POLY POMONA FOUNDATION		CCM Community				-0.62	-0.89	1.42	-1.53	-	-	-4.35
INC (Select UMA) - Unified Managed Account	835-XXX415	Impact Bond Fund Bloomberg US Aggregate	05/21/21	628,220.83	1.98	-0.36	-0.84	2.09	-0.94	-	-	-5.19
CAL POLY POMONA FOUNDATION		iShares BC Aggregate				-0.40	-0.97	2.24	-1.02	_	-	-1.56
INC (Select UMA) - Unified Managed	835-XXX415	Bond	04/18/22	499,545.00	1.57	-0.36	-0.84	2.09	-0.94		_	-1.60
Account		Bloomberg US Aggregate				-0.36	-0.64		-0.94	-	-	-1.00
CAL POLY POMONA FOUNDATION	025 VVV/15	iShares BC 7-10 Yr	07/20/22	498,649.20	1.57	-1.29	-1.91	1.94	-	-	-	-6.08
INC (Select UMA) - Unified Managed Account	030-1111	Treas Bd ICE BofA US Treasury 7-10 Y		490,049.20	1.57	-1.27	-1.86	1.62	-	-	-	-6.05
Alternatives				6,065,749.14	19.07							
CAL POLY POMONA FOUNDATION		Alternative Investments				1.09	1.55	2.67	4.06	-	-	1.09
INC (Alternative Investments	835-XXX416	Advisory	06/25/21	3,484,658.84	10.96	0.76	0.64	0.63	1.31		_	-1.96
Advisory) - Alternative Investments CAL POLY POMONA FOUNDATION		HFRX Global Hedge Fund										
INC (Alternative Investments	835-XXX325	Alternative Investments Advisory	06/05/17	2,558,919.74	8.05	0.00	0.00	-0.15	0.50	14.86	11.66	10.36
Advisory) - Hamilton Lane	033-777323	HFRX Global Hedge Fund	00/03/17	2,330,919.74	0.03	0.76	0.64	0.63	1.31	2.49	1.71	1.84
CAL POLY POMONA FOUNDATION		Alternative Investments				0.00	0.36	0.36				0.00
INC (Alternative Investments	835-XXX245	Advisory	05/11/23	22,170.56	0.07							
Advisory) - Alternative Investments		HFRX Global Hedge Fund				0.76	0.40	0.40	-	-	-	0.76
Managed Futures				323,180.89	1.02							
CAL POLY POMONA FOUNDATION INC (Select UMA) - Unified Managed	025 VVV415	Abbey Capital Futures Fd	04/18/22	323,180.89	1.02	1.44	3.28	-0.02	-0.42	-	-	2.03
Account	033-111	CS Managed Futures Hedged Fund	04/16/22	323,100.09	1.02	1.25	5.17	-2.10	-1.65	-	-	-0.51
Other		<u> </u>		2,210.13	0.01							
N/A			06/30/23	2,210.13	0.01	-	-	-	-	-	-	-
CAL POLY POMONA												
FOUNDATION INC (Select UMA) - Unified Managed Account	835-XXX415	N/A	06/30/23	2,210.13	0.01	-	-	-	-	-	-	-
Cash				170,606.87	0.54							
CAL POLY POMONA FOUNDATION				170,000.07	0.04							
INC (Alternative Investments	835-XXX325	Alternative Investments	06/05/17	94,210.04	0.30	_	-	_	_	_	_	-
Advisory) - Hamilton Lane		Advisory		•								
CAL POLY POMONA FOUNDATION INC (AAA) - Short Term FI	812-XXX546	Cash	03/07/13	75,525.24	0.24	-	-	-	-	-	-	-
THE (TWITT) CHOIL TOTALL												

OCIO - Cal Poly Pomona Foundation

As of June 30, 2023 | Reporting Currency: USD

RETURN % (GROSS OF FEES) VS. BENCHI	MARKS (Continued)
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	Account Number	Investment Description/ Benchmark	Performance Inception Date	Total Value (\$) 06/30/23	% Of Portfolio 06/30/23	Month to Date (%) 05/31/23 - 06/30/23	Quarter to Date (%) 03/31/23 - 06/30/23	Year to Date (%) 12/31/22 - 06/30/23	Last 12 Months (%) 06/30/22 - 06/30/23	Last 3 Years (%) 06/30/20 - 06/30/23	Last 5 Years (%) 06/30/18 - 06/30/23	Month End (%)
CAL POLY POMONA FOUNDATION INC (Alternative Investments Advisory) - Alternative Investments	835-XXX416	Alternative Investments Advisory	06/22/21	867.10	0.00	-	-	-	-	-	-	-
CAL POLY POMONA FOUNDATION INC (Alternative Investments Advisory) - Alternative Investments	835-XXX245	Alternative Investments Advisory	05/02/23	4.49	0.00	-	-	-	-	-	-	-

# All Accounts

April 1, 2023 - June 30, 2023

## STATEMENT OF CHANGES AS OF 6/30/2023

	Opening Market Value C	Cash Contributions	Net Operating Income		Net UnRealized Gain/Loss	Cash Distributions	Other	Ending Market Value
General Fund - 06								
Private Equity Partners VII								
Quarter-to-Date	\$210,602		(\$44)	\$7,990	(\$9,437)	(\$22,968)		\$186,143
Year-to-Date	\$200,866		\$1,739	\$10,360	(\$3,854)	(\$22,968)		\$186,143
Inception-to-Date		\$699,375	(\$67,707)	\$867,664	\$77,530	(\$1,390,719)		\$186,143
Inception Date: 9/30/2007	Total Commitment: \$750,0	000 IRF	R: 13.93	/alue Date: 6/30/2023	}			

# **All Accounts**

April 1, 2023 - June 30, 2023

# ACCOUNT SUMMARY AS OF 6/30/2023

	Vintage Year	Capital Committed	Capital Called	Remaining Capital to be Called	Capital Distributions	Capital Balance	Multiple	IRR	Value Date
General Fund - 06									
Commonfund Real Estate									
Realty Investors 2004-12 (Tranche)	2005	\$1,500,000	\$1,500,000	\$0	(\$283,096)		0.2	-26.2%	
Total Commonfund Real Estate		\$1,500,000	\$1,500,000	\$0	(\$283,096)		0.2	-26.2%	
US Private Equity									
Private Equity Partners VII	2007	\$750,000	\$699,375	\$50,625	(\$1,390,719)	\$186,143	2.3	13.9%	6/30/2023
Total US Private Equity		\$750,000	\$699,375	\$50,625	(\$1,390,719)	\$186,143	2.3	13.9%	6/30/2023
Multi-Asset									
Capital Partners IV	2007	\$250,000	\$236,250	\$13,750	(\$398,043)	\$62,971	1.9	10.1%	3/31/2023
Total Multi-Asset		\$250,000	\$236,250	\$13,750	(\$398,043)	\$62,971	1.9	10.1%	3/31/2023
Total General Fund - 06		\$2,500,000	\$2,435,625	\$64,375	(\$2,071,858)	\$249,114	1.0	-0.5%	6/30/2023
Grand Total		\$2,500,000	\$2,435,625	\$64,375	(\$2,071,858)	\$249,114	1.0	-0.5%	6/30/2023

# **Explanatory Notes:**

# All Accounts

# April 1, 2023 - June 30, 2023

- Performance data is net of all fees and carried interest. Transaction flows and capital for these funds are included in the appropriate totals.
- Multiple, also referred to as TVPI, total value to invested capital net of the general partners and special limited partners (Capital Distributions + Capital Balance/Capital Distributions).
- Each partnership's net IRR (Internal Rate of Return) should be evaluated in light of information on such partnership's investment program, the risks associated therewith, and partnership performance as disclosed in the respective Offering Memorandum and Annual and Quarterly Reports. Return information calculated on a dollar-weighted (e.g., internal rate of return), since inception basis, which is standard for the private capital industry, rather than the time-weighted (e.g., annual or other period rate of return) basis. Comparison of returns calculated on a net IRR basis with returns on a time-weighted basis is not appropriate. There can be no assurance that unrealized investments ultimately will be realized at the valuations used in calculating net IRRs or Net Multiples or that the calculated net IRRs will be obtained. Actual realized returns will depend on, among other factors, future operating results, the value of assets and market conditions at the time of disposition, any related transaction costs and the timing and manner of sale.
- Capital Called and Capital Distributions are since inception through the report End Date.

#### NON-MARKETABLE INVESTMENTS ROLL FORWARD FROM VALUE DATE TO 6/30/2023

Non-Marketable Fund	Incep. Date	Commitment	Valuation Date	Most Recent Valuation	Capital Calls since Valuation Date	Distributions since Valuation Date	Adjusted Market Value
Private Equity Partners VII	9/30/2007	\$750,000.00	12/31/2022	\$200,866.00	\$0.00	(\$22,968.00)	\$177,898.00
Capital Partners IV	9/30/2007	\$250,000.00	12/31/2022	\$61,856.00	\$0.00	(\$4,996.00)	\$56,860.00
<b>Total Core Funds</b>		\$1,000,000.00	12/31/2022	\$262,722.00	\$0.00	(\$27,964.00)	\$234,758.00
Non-Marketable Total		\$1,000,000.00	12/31/2022	\$262,722.00	\$0.00	(\$27,964.00)	\$234,758.00

Date: September 26, 2023

To: Board of Directors

From: Dr. Phyllis Nelson, Personnel Committee Chair

Shari Benson, Chief Human Resources Officer

Attached: 2024 Proposed Benefits Structure

Subject: ANNUAL 2024 BENEFITS RENEWAL

The benefit renewal for 2024 is more than anticipated, specifically due to increases in our Kaiser plan. The Kaiser renewal is at an 11% increase despite an adjustment in co-payments from \$20 to \$30. However, with increases in other benefits coming in within budget (United Healthcare, Dental, Vision and fees), the actual increase is 2.47% above the 5% scheduled increase. This results in costs approximately \$75,200 higher than was included in the approved 23/24 Budget. Management is actively working to absorb those added costs elsewhere within the budget.

Additionally, the organization currently has approximately three employees that qualify for partial medical, dental, and vision benefits. For those roughly 32-hours per week employees, benefits will be prorated at 80% other than our most affordable plan which will be built to comply with ACA guidelines. United Health is considered our affordable plan under ACA where the mandated 8.39% maximum employee contribution for medical is taken into consideration.

# PROPOSED ACTION:

Management and the Personnel Committee recommend the following resolution for approval:

**BE IT RESOLVED** that the Board of Directors accepts the Personnel Committee's recommendation and approves the 2024 Benefits Renewal, including a total increase of 7.47% (2.47% above budget) and update to the rate structure, and authorizes and directs the Chief Human Resources Officer is to take any and all action as may be necessary to effectuate this Resolution.

PASSED AND ADOPTED THIS 26th DAY OF SEPTEMBER 2023.

John McGuthry, Secretary/Treasurer Board of Directors



# 2024 Proposed Benefits Structure (Medical)

# **MEDICAL PLANS**

					JHO	C (Afforda	able	Plan)					
# HRs	Rate	CA Safe larbor			To	tal for EE	(	Co Share	Total	Each Payroll (24)	Meet ACA Safe Harbor		
	EE Only												
40 hours	\$ 644.00		\$	-			\$	-	\$	644.00	\$ 644.00		Υ
Target 32 hrs	\$ 644.00	\$ 54.03	\$	-			\$	54.03	\$	589.97	\$ 644.00	\$ 27.02	Υ
	EE+1												
40 hours	\$ 1,289.00		\$	-			\$	-	\$	1,289.00	\$ 1,289.00		Υ
Target 32 hrs	\$ 1,289.00	\$ 54.03	\$	54.03	\$	183.03	\$	237.06	\$	1,051.94	\$ 1,289.00	\$ 118.53	Υ
	EE+Family												
40 hours	\$ 1,825.00		\$	-			\$	-	\$	1,825.00	\$ 1,825.00		Υ
Target 32 hrs	\$ 1,825.00	\$ 54.03	\$	54.03	\$	290.23	\$	344.26	\$	1,480.74	\$ 1,825.00	\$ 172.13	Υ

						KAISI	ΞR						
# HRs		Rate	ACA Safe Harbor	El	∃ Share	Add Members	Tot	al for EE	(	Co Share	Total	Each ayroll (24)	Meet ACA Safe Harbor
		EE Only											
40 hours	\$	703.00	N/A	\$	-		\$	-	\$	703.00	\$ 703.00		N/A
Target 32 hrs	\$	703.00	N/A	\$	140.60		\$	140.60	\$	562.40	\$ 703.00	\$ 70.30	N/A
		EE+1											
40 hours	\$	1,406.00	N/A	\$	-		\$	-	\$	1,406.00	\$ 1,406.00		N/A
Target 32 hrs	\$	1,406.00	N/A	\$	281.20		\$	281.20	\$	1,124.80	\$ 1,406.00	\$ 140.60	N/A
	E	E+Family											
40 hours	\$	1,989.00	N/A	\$	-		\$	-	\$	1,989.00	\$ 1,989.00		N/A
Target 32 hrs	\$	1,989.00	N/A	\$	397.80		\$	397.80	\$	1,591.20	\$ 1,989.00	\$ 198.90	N/A

			UHC	/UMR PPO (	Buy	Up Plan)					
# UDo	Doto	ACA Safe	E Shara	Add	Та	tal for EE		Co Shara	Total	Each Payroll	Meet ACA Safe
# HRs	Rate	Harbor	E Share	Members	10	tal for EE	_	Co Share	Total	(24)	Harbor
EE Only	\$ 1,243.00	N/A	\$ 599.00		\$	599.00	\$	644.00	\$ 1,243.00	\$ 299.50	N/A
EE+1	\$ 2,476.00	N/A	\$ 1,187.00		\$	1,187.00	\$	1,289.00	\$ 2,476.00	\$ 593.50	N/A
EE+Family	\$ 3,500.00	N/A	\$ 1,675.00		\$	1,675.00	\$	1,825.00	\$ 3,500.00	\$ 837.50	N/A

2024 Proposed Benefits Structure (Other)

					DENT	AL						
				l	JMR (United	Healtcare)						
# HRs		Rate	nployee Share	ACA Safe Harbor	EE Share	Add Members	Tota	al for EE	(	Co Share	Total	Each ayroll (24)
# HRs	E	EE Only										
40	\$	49.43	\$ -	N/A			\$	-	\$	49.43	\$ 49.43	\$ -
Target 32 hrs	\$	49.43	\$ 9.89	N/A		N/A	\$	9.89	\$	39.54	\$ 49.43	\$ 4.94
		EE+1										
40	\$	85.30	\$ -	N/A			\$	-	\$	85.30	\$ 85.30	\$ -
Target 32 hrs	\$	85.30	\$ 17.06	N/A		N/A	\$	17.06	\$	68.24	\$ 85.30	\$ 8.53
	El	E+Family										
40	\$	129.15	\$ -	N/A							\$ 129.15	\$ -
Target 32 hrs	\$	129.15	\$ 103.32	N/A		N/A			\$	103.32	\$ 129.15	\$ 12.92

				CIGN	IA							
# HRs	Rate	iployee Share	ACA Safe Harbor	EE Share	Add Members	Tota	al for EE	C	o Share	Total	Pa	Each ayroll (24)
# HRs	EE Only											
40	\$ 22.75	\$ -	N/A			\$	-	\$	22.75	\$ 22.75	\$	-
Target 32 hrs	\$ 22.75	\$ 4.55	N/A		N/A	\$	4.55	\$	18.20	\$ 22.75	\$	4.94
	EE+1											
40	\$ 36.94	\$ -	N/A			\$	-	\$	36.94	\$ 36.94	\$	-
Target 32 hrs	\$ 36.94	\$ 7.39	N/A		N/A	\$	7.39	\$	29.55	\$ 36.94	\$	4.94
	EE+Family											
40	\$ 51.22	\$ -	N/A					\$	51.22	\$ 51.22	\$	-
Target 32 hrs	\$ 51.22	\$ 10.24	N/A		N/A	\$	10.24	\$	40.98	\$ 51.22	\$	4.94

						VISIC	N						
# HRs	Rat	e	iployee Share	ACA Safe Harbor	EE	Share	Add Members	Tota	l for EE	Co Share	,	Total	Each Payroll (24)
# HRs	EE O	nly											
40	\$	9.27	\$ -	N/A	\$	-	\$ -			\$ 9.27	\$	9.27	\$ -
Target 32 hrs	\$	9.27	\$ 1.85	N/A				\$	1.85	\$ 7.42	\$	9.27	\$ 0.93
	EE+	·1											
40	\$	14.41	\$ -	N/A				\$	-	\$ 14.41	\$	14.41	\$ -
Target 32 hrs	\$	14.41	\$ 2.88	N/A				\$	2.88	\$ 11.53	\$	14.41	\$ 1.44
	EE+Fa	mily											
40	\$	22.86	\$ -	N/A						\$ 22.86	\$	22.86	\$ -
Target 32 hrs	\$	22.86	\$ 4.57	N/A				\$	4.57	\$ 18.29	\$	22.86	\$ 2.29

			FLEX DO	LLARS				
# HRs							onthly ayout	
40	\$ 70.00	N/A			\$ -	\$ 70.00	\$ 70.00	\$ -
Target 32 hrs	\$ 70.00	N/A			\$ -	\$ 56.00	\$ 56.00	\$ -

					OPT O	JT							
												nthly	
# HRs											Pay	yout	
	Medical & Dental												
40	\$	140.00	N/A				\$	-	\$	140.00	\$ 1	40.00	\$ •
Target 32 hrs	\$	140.00	N/A				\$	-	\$	112.00	\$ 1	12.00	\$ -
					Medical C	Only							
40	\$	128.00	N/A				\$	-	\$	128.00	\$ 1	28.00	\$ -
Target 32 hrs	\$	128.00	N/A				\$	-	\$	102.40	\$ 1	02.40	\$ -
					Dental O	nly							
40	\$	12.00	N/A				\$	-	\$	12.00	\$	12.00	\$
Target 32 hrs	\$	12.00	N/A				\$	-	\$	9.60	\$	9.60	\$ -



To: Board of Directors

From: Dr. Phyllis Nelson, Personnel Committee Chair

Shari Benson, Chief Human Resources Officer

Subject: Holiday Schedule for 2024

Attachment: Holiday Calendar 2024

Each year the Foundation's Holiday Calendar closely mirrors that of the University. This method has proven effective as the demand for most of our services are reliant upon campus foot traffic. One minor variation on the schedule involves continuing the practice of designating a Foundation Holiday in place of the day granted by the Governor and CPP President to state-side employees.

This resolution calls for approval of the 2024 Holiday Calendar.

# PROPOSED ACTION:

Management and the Personnel Committee recommend the following resolution for approval:

**BE IT RESOLVED** that the Board of Directors accepts the Personnel Committee's recommendation and approves the Holiday Calendar 2024, as presented, and authorizes and directs the Chief Executive Officer and Chief Human Resources Officer to take any and all action as may be necessary to effectuate this Resolution.

PASSED AND ADOPTED THIS 26th DAY OF SEPTEMBER 2023.

John McGuthry, Secretary/Treasurer Board of Directors





# HOLIDAY CALENDAR 2024

MONTH	DATE	DAY	HOLIDAY
_		I	
January	01	Monday	New Year's Day
January	15	Monday	Martin Luther King, Jr. Day (Holiday Observed)
April	01	Monday	Cesar Chavez Day (Holiday Observed)
May	27	Monday	Memorial Day
June	19	Wednesday	Juneteenth
July	04	Thursday	Independence Day
September	02	Monday	Labor Day
November	11	Monday	Veteran's Day
November	28	Thursday	Thanksgiving Day
November	29	Friday	Foundation Holiday
December	24	Tuesday	Foundation Holiday
December	25	Wednesday	Christmas Day
December	26	Thursday	Foundation Holiday
December	27	Friday	Foundation Holiday
December	30	Monday	Foundation Holiday
December	31	Tuesday	Campus Closed (Use Personal Holiday or Vacation Hours)
January	01	Wednesday	New Year's Day 2024

Date: September 26, 2023

To: Board of Directors

From: Dr. Phyllis Nelson, Personnel Committee Chair

Shari Benson, Chief Human Resources Officer

Subject: Scale Grade Ranges Effective 1-1-2024

Attachment: Salary Range Data

Each year Management reviews its compensation policies and practices. An essential tool used in compensation administration is a current, relevant, and accurate salary scale.

**Cal Poly Pomona** 

Effective January 1, 2024 the minimum wage for hourly employees will be \$16.00/hr. California law also calls for minimum exempt position pay of \$66,560/yr. Management is requesting updates to the salary scale by increasing grades 7 and 11 to account for these new minimums, along with the subsequent formulaic updates to the other grades. These changes are necessary to help ensure our salaries are consistent with current wage orders and aligned with the market while mitigating the long-term effects of salary compression. These updates also support Foundation's requirement to meet comparability standards with the University.

This information will be posted on Foundation's website, which offers transparency related to wages for positions, and to meet the California Government Code regulations related to maintaining a publicly available pay schedule.

# PROPOSED ACTION:

Management and the Personnel Committee recommend the following resolution for approval:

**BE IT RESOLVED** that the Board of Directors accepts the Personnel Committee's recommendation and approves the 2024 Salary Grades with an effective date of January 1, 2024 and authorizes and directs the Chief Human Resources Officer is to take any and all action as may be necessary to effectuate this Resolution.

PASSED AND ADOPTED THIS 26th DAY OF SEPTEMBER, 2023.

John McGuthry, Secretary/Treasurer Board of Directors

				SALADVO	RADE RANGES E	EEECTIVE IA	MILARY 2024						
GRAD	)E	⊔∩п	RLY RANGE S			EEKLY PAY P	-	ANINII	ANNUAL RANGE SPREAD				
#	JE	MIN	MID	MAX	MIN	MID	MAX	MIN	AL KANGE 3	MAX			
	16	IVIIIV	WIID	IVIZZX	\$6,370	\$8,440	\$10,511		\$219,450				
	15				\$5,308	\$7,034	\$8,759	\$138,019	\$182,875	\$227,731			
	14				\$4,424	\$5,861	\$7,299	\$115,016	\$152,396	\$189,776			
	13				\$3,686	\$4,884	\$6,083	\$95,846	\$126,996	\$158,147			
	12				\$3,072	\$4,070	\$5,069	\$79,872	\$105,830	\$131,789			
	11				\$2,560	\$3,392	\$4,224	\$66,560	\$88,192	\$109,824			
	10	\$25.63	\$34.34	\$43.05	\$2,050	\$2,747	\$3,444	\$53,302	\$71,424	\$89,547			
	9	\$21.90	\$29.35	\$36.80	\$1,752	\$2,348	\$2,944	\$45,557	\$61,046	\$76,536			
	8	\$18.72	\$25.08	\$31.45	\$1,498	\$2,007	\$2,516	\$38,938	\$52,176	\$65,415			
	7	\$16.00	\$21.20	\$26.40	\$1,280	\$1,696	\$2,112	\$33,280	\$44,096	\$54,912			
Prior	Year (	Comparison											
		•		SALARY G	RADE RANGES E	FFECTIVE JA	NUARY, 2023						
GRAD	DE	HOUR	RLY RANGE S	SPREAD	BI-WE	EKLY PAY P	ERIOD	ANNU	AL RANGE S	PREAD			
#		MIN	MID	MAX	MIN	MID	MAX	MIN	MID	MAX			
	16				\$6,221	\$8,243	\$10,264	\$161,741	\$214,307	\$266,872			
	15				\$5,184	\$6,869	\$8,554	\$134,784	\$178,589	\$222,394			
	14				\$4,320	\$5,724	\$7,128	\$112,320	\$148,824	\$185,328			
	13				\$3,600	\$4,770	\$5,940	\$93,600	\$124,020	\$154,440			
	12				\$3,000	\$3,975	\$4,950	\$78,000	\$103,350	\$128,700			
	11				\$2,500	\$3,313	\$4,125	\$65,000	\$86,125	\$107,250			
	10	\$25.47	\$33.74	\$42.02	\$2,037	\$2,700	\$3,362	\$52,971	\$70,187	\$87,403			

\$1,727

\$1,463

\$1,240

\$2,288

\$1,939

\$1,643

\$2,849

\$2,414

\$2,046

\$44,891

\$38,043

\$32,240

\$74,070

\$62,771

\$53,196

\$59,481

\$50,407

\$42,718

\$21.58

\$18.29

\$15.50

\$28.60

\$24.23

\$20.54

\$35.61

\$30.18

\$25.58

9

8

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# CAL POLY POMONA ENTERPRISES

# ED/CEO's Report

September 26, 2023
Board of Directors

# Agenda

- ► Retreat Recap
- ► Poly Trolley Express introduction & performance
- Instant Access Complete initial results
- ▶ Job Fair 2023 Highlights
- Impactful potential legislation
- ► IT Security & CPPPF Audit results
- ► Pumpkin Fest & Preview Night
- ► Hot Dog Caper 2023

Date: September 26, 2023

To: Board of Directors

From: Jared G. Ceja, CEO

Subject: Election of New Student Director to the 23/24 Board

Serving as a member of the Cal Poly Pomona Foundation Board of Directors is a challenging and rewarding position of serious responsibility. Board member decisions affect the lives of students, faculty, staff, and the surrounding CPP community now and into the future.

Per Article V of the Bylaws, the maximum authorized number of voting Directors of the Board shall be twenty-four (24). This includes nine (9) Designated Directors appointed by virtue of the position they hold at the University as follows:

 University President, Vice President for Academic Affairs, Vice President for Student Affairs, Vice President for Advancement, Vice President for Administrative Affairs, Vice President for Instructional & Information Technology, Chair of the Academic Senate, Chair of Staff Council and President of the Associated Students, Inc.

There are an additional fifteen (15) elected Directors with terms and nominations as follows:

- a) one (1) Dean Director three (3) year term (nominated by the Deans Action Council);
- b) two (2) Faculty Directors three (3) year term (nominated by the Academic Senate);
- c) five (5) At Large Directors two (2) year term (nominated by the University President);
- d) three (3) Community Directors three (3) year term (nominated by the University President);
- e) two (2) Staff Directors three (3) year term (nominated by the Staff Council); and
- f) two (2) Student Directors two (2) year term (nominated by the Associated Students Senate).

We have one (1) Student Director nominee from ASI to fill the Student Director role for a two (2) year term covering the 2023-2024 and 2024-2025 fiscal years.

Student Director - Anissa Patel nominated by ASI

ASI's nomination of Anissa Patel requires a vote of the Board for approval.

**BE IT RESOLVED** that the Board of Directors accepts the nominations of Anissa Patel (nominated by ASI), as presented, and welcomes her to the 2023-2024 Board of Directors effective immediately.

PASS	SED AND ADOPTED THIS 26th DAY OF September 2023	-
Ву:		
	John McGuthry Secretary/Treasurer, Board of Directors	





Date: September 26, 2023

To: Board of Directors

From: David Speak, Chair, Audit Committee

Joanne Mathew, CFO

Jackie Richman, CohnReznick

Attached: Required Communications with Those Charged with Governance

Draft Audited Financial Statements with Supplementary Information

Draft Single Audit Report Required by Uniform Guidance

Subject: 2022-2023 FINANCIAL AND SINGLE AUDIT REPORTS

CohnReznick has completed the financial and single audits of Cal Poly Pomona Foundation for the fiscal year ended June 30, 2023. This is the first year of CohnReznick's engagement on these two audits with Enterprises.

Enterprises received an unmodified opinion on both reports.

Jackie Richman, Director, at CohnReznick will present the reports as detailed along with their required disclosures.

# PROPOSED ACTION:

Management and the Audit Committee recommend the review and approval of CohnReznick LLP's unmodified opinion on the Enterprises' Financial and Single Audit Reports for the fiscal year ended June 30, 2023.

**BE IT RESOLVED** that the Board of Directors accept the recommendation of the Audit Committee, with any additional changes as reviewed in this meeting, and approves CohnReznick LLP's unmodified opinion of the Enterprises' Financial and Single Audit Reports as presented.

Passed and adopted this 26th day of September 2023.

Ву		
_	John McGuthry, Secretary/Treasurer	
	Board of Directors	



#### Cal Poly Pomona Foundation, Inc. Statement of Activities - Preliminary July 2022 - June 2023

	REVE	NUES	EXPENSES	S - Payroll		EXPENS	ES - Other		EXPENSE	S - Total	SURPLUS/(DEFICIT)			
												FY 22-23 YE		As of 6/30/23
	FY 22-23 YE	FY 22-23 YE	FY 22-23 YE	FY 22-23 YE		FY 22-23 YE		FY 22-23 YE	FY 22-23 YE	FY 22-23 YE				
	Actual	Budget	Actual	Budget	Admin	Other	Actual	Budget	Actual	Budget	Actual	Budget	\$ Variance	Fund
					Fees	Expense								Balance
Enterprise Activities			•											
Dining Services	20,636,718	18,671,805	6,733,657	6,345,821	1,314,119	11,528,473	12,842,592	11,277,214	19,576,249	17,623,035	1,060,469	1,048,770	11,699	
Bookstore	11,851,953	11,608,185	1,661,714	1,656,194	350,833	9,265,423	9,616,256	9,177,248	11,277,969	10,833,442	573,983	774,743	(200,760)	
Kellogg West	4,308,231	4,876,823	2,638,923	2,278,025	275,611	2,001,664	2,277,275	2,502,829	4,916,198	4,780,854	(607,967)	95,969	(703,936)	
University Village	11,130,620	10,822,916	2,056,366	2,416,677	723,490	5,746,635	6,470,126	5,530,806	8,526,492	7,947,483	2,604,128	2,875,433	(271,305)	
Real Estate/Rentals	7,804,118	7,803,353	543,160	538,763	305,769	4,513,018	4,818,786	5,825,704	5,361,946	6,364,467	2,442,172	1,438,886	1,003,286	
Total Enterprise Activities	55,731,641	53,783,082	13,633,821	13,235,480	2,969,822	33,055,213	36,025,034	34,313,801	49,658,855	47,549,281	6,072,786	6,233,801	(161,015)	0
Designated Funds	45,071	0	33,438	0	0	283,141	283,141	300,000	316,578	300,000	(271,507)	(300,000)	28,493	0
Support Activities														
Bronco One Card	269,063	464,390	225,691	284,207	17,076	250,894	267,969	193,845	493,660	478,052	(224,597)	(13,662)	(210,935)	0
Research Office	2,166,545	1,421,760	126,872	165,490	834,268	1,187,196	2,021,464	1,236,270	2,148,336	1,401,760	18,209	20,000	(1,791)	(1,120,950)
Agriculture	5,315,810	4,553,080	1,612,034	1,439,939	211,199	3,265,325	3,476,524	2,901,524	5,088,558	4,341,463	227,252	211,617	15,635	(490,022)
College of P&GE	1,707,277	1,479,450	1,147,106	1,407,414	76,661	838,463	915,124	670,133	2,062,230	2,077,547	(354,952)	(598,097)	243,145	4,875,745
Support Programs	14,774,752	0	1,026,498	0	11,790	2,675,644	2,687,434	0	3,713,931	0	11,060,821	0	11,060,821	11,892,228
Total Support Activities	24,233,448	7,918,680	4,138,200	3,297,050	1,150,994	8,217,521	9,368,515	5,001,772	13,506,715	8,298,822	10,726,733	(380,142)	11,106,875	15,157,002
Operating Surplus (Deficit)	80,010,160	61,701,762	17,805,459	16,532,530	4,120,816	41,555,874	45,676,690	39,615,573	63,482,148	56,148,103	16,528,012	5,553,659	10,974,353	15,157,002
Other Activities														
Investments	2,202,564	1,050,000	0	0	0	65,532	65,532	102,000	65,532	102,000	2,137,033	948,000	1,189,033	
Administration	8,436,623	4,215,688	6,919,297	5,737,637	(4,120,816)	1,358,169	1,358,169	1,165,059	8,277,466	6,902,696	159,157	(2,687,008)	2,846,165	17,570,893
Total Other Activities	10,639,187	5,265,688	6,919,297	5,737,637	(4,120,816)	1,423,701	1,423,701	1,267,059	8,342,998	7,004,696	2,296,189	(1,739,008)	4,035,197	17,570,893
Unrest. Surplus (Deficit)	90,649,348	66,967,450	24,724,755	22,270,167	0	42,979,575	47,100,391	40,882,632	71,825,146	63,152,799	18,824,201	3,814,651	15,009,550	32,727,895
Grants and Contracts	19,092,994	12,777,867	0	0	0	19,092,994	19,092,994	12,777,867	19,092,994	12,777,867	0	0	0	
Vesting Grant Assets	0	0	0	0	0	(221,587)	(221,587)	0	(221,587)	0	221,587	0	221,587	
Transfers	0	0	0	0	0	33,628	33,628	0	33,628	0	(33,628)	0	(33,628)	
Total Foundation Net	109,742,342	79,745,317	24,724,755	22,270,167	0	61,884,610	66,005,426	53,660,499	90,730,181	75,930,666	19,012,160	3,814,651	15,197,509	

#### Cal Poly Pomona Foundation, Inc. Fund Balance and Net Position (Current only) - Preliminary As of Jun 30, 2023

Current Assets	Unrestricted	Restricted	Total
Cash	101,960	216,824	318,784
Investments	47,471,039	1,437,215	48,908,254
Receivables	10,248,901	2,234,085	12,482,986
Lease Receivables (short-term)	880,327	-	880,327
Lease Receivables (long-term)	93,066,892	-	93,066,892
Inventories	2,125,046	13,580	2,138,627
Prepaid	251,103	510	251,613
Due to/from	(22,157,509)	22,157,509	-
Other	0	0	0
Current Assets	131,987,759	26,059,723	158,047,483

Current Liabilities	Unrestricted	Restricted	Total		
Accounts Payable	2,896,795	782,775	3,679,570		
Accrued Liabilities	1,400,254	412,044	1,812,298		
Deferred Income	2,079,933	321,839	2,401,772		
Other	-	673,086	673,086		
Current Liabilities	6,376,982	2,189,743	8,566,725		

Fund Balances	Unrestricted	Restricted	Total
Net Assets Beginning	30,427,482	12,501,869	42,929,351
Net Change in Position	7,661,905	11,350,256	19,012,160
Fund Balances	38,089,386	23,852,125	61,941,511

#### Note:

Restricted funds in the Foundation include sponsored programs and foundation programs Liquidity ratios:

Current Ratio = Current Assets/Current Liablities

Quick Ratio = (Current Assets- Inventory)/Current Liabilities
Absolute liquidity ratio (Cash + Marketable Securities)/Current Liabilities

Liquidity Ratio	CPPF	Benchmark
Currrent Ratio	5.97	1.5-3
Quick Ratio	5.63	>=1
Absolute liquidity ratio	7.46	>0.5
Available Resources	ı	
Unrestricted current assets	131,987,759	
Less Inventory	(2,125,046)	
Less Current Liabilities	(6,376,982)	
Less Long-term Portion of Lease Receivables	(93,066,892)	
Available Resources As of Jun 30, 2023	30,418,839	
Operating Surplus for the period before depreciation	20,225,282	
As of Jun 30, 2023 , net	50,644,121	

# **Cal Poly Pomona Foundation**

# Cash Flow Forecast Jun-23 to Jun-24

	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23	Nov-23	Dec-23	Jan-24	Feb-24	Mar-24	Apr-24	May-24	Jun-24
Operating cash - Beginning Balance	3,748,299	2,793,326	9,316,491	1,689,679	2,378,784	2,540,840	2,934,488	3,082,681	4,082,304	4,606,872	2,949,445	2,229,612	2,081,489
Cash Inflow	Jun-23												
Operating cash inflow	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast
Cash from operations	5,981,968	11,938,928	4,258,944	8,255,232	9,255,550	8,701,127	4,049,814	9,135,361	5,175,253	6,169,081	7,600,366	6,367,106	4,714,619
Grants & Contracts	115,373	239,137	1,278,887	4,226,380	2,938,445	1,978,565	1,033,742	1,008,353	153,210	204,964	159,056	119,206	190,930
Financing Activities													
GIP - withdrawals	-	2,000,000					6,000,000		4,000,000			4,000,000	3,000,000
LOC - withdrawals	-	-	-	-	-	-	-	-	-	-	-	-	-
Other financing	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Cash Inflow	6,097,341	14,178,065	5,537,831	12,481,612	12,193,995	10,679,692	11,083,556	10,143,714	9,328,463	6,374,044	7,759,423	10,486,312	7,905,549
Cash Outflow													
Operating cash outflow	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast
Expenses from operations	4,386,092	4,244,314	5,015,848	6,426,520	5,083,758	6,045,574	6,709,249	6,836,292	5,090,785	4,824,601	5,528,678	5,157,877	4,824,701
Salaries/wages	2,254,185	2,387,999	2,578,932	1,997,831	1,951,744	1,796,190	2,796,434	1,304,145	2,654,080	2,352,914	2,170,998	4,499,371	2,038,942
Tax/Benefit payments	290,725	387,587	934,863	733,156	361,438	809,279	794,680	368,654	424,030	218,955	144,580	342,187	290,725
Capital Expenditure													
Capital projects	121,312	635,000	635,000	635,000	635,000	635,000	635,000	635,000	635,000	635,000	635,000	635,000	635,000
Financing Activities													
GIP - deposits	-	-	4,000,000	2,000,000	4,000,000	1,000,000							
LOC - repayment	-	-	-	-	-	-	-	-	-	-	-	-	-
LOC - interest	-	-	-	-	-	-	-	-	-	-	-	-	-
Lease payments	-	-	-	-	-	-	-	-	-	-	-	-	-
Other financing	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Cash Outflow	7,052,314	7,654,900	13,164,643	11,792,507	12,031,939	10,286,043	10,935,363	9,144,091	8,803,895	8,031,471	8,479,256	10,634,435	7,789,368
Net Cash Activities	(954,973)	6,523,165	(7,626,812)	689,106	162,056	393,648	148,193	999,622	524,568	(1,657,426)	(719,833)	(148,122)	116,181
Net Cash Activities	(334,973)	0,323,165	(7,020,812)	009,106	102,056	393,048	148,193	339,622	324,568	(1,037,426)	(719,833)	(148,122)	110,181
Operating cash - Ending Balance	2,793,326	9,316,491	1,689,679	2,378,784	2,540,840	2,934,488	3,082,681	4,082,304	4,606,872	2,949,445	2,229,612	2,081,489	2,197,670

Investment Portfolio

 Cash
 15,926,095

 Non-Cash
 31,306,344

 Total Investment
 47,232,438

 Net Change
 956,838

 Total Cash and Investment
 50,025,764

Investment Gain/(Loss), Net 956,838